



Convene client case study: Jinchuan International

Anson Wong, CFO and Company Secretary at Jinchuan Group International Resources Co. Ltd (Jinchuan International) shares the reasons they went paperless with Convene.

Our board packs are at least 200 pages long and even exceeds 400 pages if an Annual Report is included for approval. Before using Convene, it normally took us more than three hours just to print these board packs the night before the board meeting. Back then, we would have to choose the pages to be printed in color to save on printing costs. We had to stay late in the office to make sure we print the materials in time for the board meeting the day after.

We never tried any approaches before, but have looked at different board meeting solutions. When we found out about Convene in a magazine ad, we quickly adopted its use after knowing its many features appealed to our needs.

“Feature-rich”

We have board members in Mainland China, Brisbane, London, and Hong Kong. Given our different locations, we really like Convene’s live presentation feature. Our board meetings, especially our remote meetings, became more interactive. Communication among board members has improved overall after using Convene.

In our last board meeting, the directors raised comments on some financial figures; then they asked the staff to immediately update the figures and upload the files. A few moments later - roughly the same time it took them to sip some coffee - they were able to see the updates. This enabled the board to continue the discussion without any interruption. We were impressed with this feature of Convene.

“We found it very easy to use”

To transition to Convene, we had a pre-board meeting where some of our board members tried the product - even before the training. We didn’t need long training, as we found it very easy to use.

In our first board meeting using Convene, we tried simultaneous page-turn, voting, change presenter for different agenda, instant distribution of updated documents, and other features. We didn’t use Convene just for reading documents.

Engaged in overseas mining and resource trading, Jinchuan International forms partnerships, creates opportunities, and nurtures a safe and healthy environment for the benefit of its shareholders and employees.

They have nine board members and four to six board meetings per year. They started using Convene in June 2015 because they wanted to streamline the way they prepare for, and hold board meetings.



“ We saved on printing costs and reduced the effort needed to print board packs at the same time. ”

Anson Wong
CFO and Company Secretary

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Features

Security

User authentication	✓
Document encryption (server-side)	✓**
Document encryption (mobile device)	✓**
Network encryption	✓**
Disable account after <i>n</i> login attempts	✓
Wipe data after <i>n</i> login attempts	✓

Pre Meeting Management

Attach documents to an agenda	✓
Drag and drop documents to an agenda	✓
Support agenda items with no attachments	✓
Distribute meetings and docs to participants	✓

Meeting Presentation

Start remote meeting	✓
Real-time interactive presentation	✓*
Force participants to follow presenter	✓
Navigate via page thumbnails	✓
Laser pointer tool	✓
Voting	✓

Post Meeting Management

Send meeting summary email	✓
Review past meetings	✓
✓* Simultaneous page-turn, shared annotations	
✓** Wireless network transmissions between Convene and its web portal are encrypted via 2048-bit Secure Sockets Layer (SSL)	

“Excellent multilingual support”

We appreciated the effectiveness of Convene’s local product specialists in conducting presentations, and providing timely support to us, and our staff. Convene’s support team provided prompt response even to the most urgent matters raised in the morning of our board meeting.

Another plus is Convene’s multilingual support. Convene was able to provide verbal support in Mandarin, Cantonese, and English. Its user interface in English, Traditional, and Simplified Chinese caters to the needs of our directors from different countries. All these services and features were highly appreciated by our board.

Anson Wong
CFO and Company Secretary

Jinchuan Group International Resources Co. Ltd
 October 2015

“Finally, our board meeting went very smoothly.”

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